



FREE STARTER GUIDE



LITTLE LEADERS LAUNCHPAD

Start a Bath Bomb & Soap Business!

Fizzy, colorful, amazing to watch, and ridiculously profitable. The business that smells as good as the money it makes.

Ages 9 - 14

Best for: **THE MAKER** entrepreneur type

The Gift That Everybody Wants

Here's something most kid entrepreneurs miss: the best products to sell aren't things people buy for themselves. They're things people buy as GIFTS. And bath bombs are the ultimate gift item — beautiful, affordable, universally loved, and impossible to have "too many" of.

Mother's Day, teacher appreciation, birthdays, holidays, thank-you gifts, bridesmaids, housewarming — there is ALWAYS an occasion where someone thinks "a cute bath bomb set would be perfect for this." And when they're handmade by a local kid entrepreneur? Even better.

\$10-20

Startup cost

\$0.50-1

Cost per bath bomb

\$4-6

Selling price each

♥ Why Bath Bombs Are Business Gold

A single bath bomb costs about \$0.50-\$1.00 to make. It sells for \$4-\$6 individually, or \$12-\$18 as part of a gift set. That's a 4-12x markup. One batch of ingredients (~\$15) makes 20-30 bath bombs worth \$80-\$180 in retail value. And here's the kicker — they're fast to make (10 minutes per batch), they don't expire quickly, and they're light enough to ship anywhere.

Why This Business Works So Well for Kids

- ✓ Simple recipes using ingredients from the grocery store — no special skills needed
- ✓ Wildly profitable — \$0.50 of ingredients becomes \$5 of product
- ✓ Gift market is ENORMOUS and year-round (not seasonal like some businesses)
- ✓ Beautiful and photogenic — perfect for social media marketing
- ✓ Customizable — scents, colors, shapes, add-ins (dried flowers, glitter, hidden surprises inside)
- ✓ Lightweight and non-perishable — easy to store, ship, and sell at markets
- ✓ Pairs perfectly with soap for premium gift sets at higher price points
- ✓ Craft fairs and school bazaars are IDEAL selling environments for bath products

👁️ Sneak Peek: From the Full Guide

"The 'Hidden Surprise' bath bomb is your premium product. Make a regular bath bomb, but before it fully sets, press a small toy, a crystal, a ring, or a rolled-up message into the center and seal it closed. When the customer drops it in the bath, it fizzes away to reveal a surprise inside. These sell for \$6-\$8 each — double the price of a regular bath bomb — and kids go CRAZY for them. One customer will buy 5 for a sleepover party. It's the gift that has a gift inside the gift."

The Full Startup Guide Covers:

- ✓ The base bath bomb recipe (3 ingredients, 10 minutes per batch, makes 6-8 bombs)
- ✓ The melt-and-pour soap recipe (no lye, completely kid-safe, 5 minutes per batch)
- ✓ Complete supply list with exact products, prices, and where to buy cheapest
- ✓ 15 scent and color combinations that sell the best
- ✓ The "Hidden Surprise" bath bomb technique that doubles your price
- ✓ Gift set packaging that turns \$3 of product into a \$15-\$18 gift box
- ✓ Selling at craft fairs, markets, school events, and online
- ✓ The seasonal sales calendar — which holidays drive the most bath bomb sales
- ✓ First-week action plan + printable worksheets



This section is in the Full Startup Guide

[Unlock the Full Guide →](#)

Ready to Make Bath Time a Business?

Fizzy, colorful, and profitable. Your kitchen is about to become a bath bomb factory.

NEXT STEP

Bath Bomb & Soap Business Complete Startup Guide

10 pages of recipes, scent combinations, the Hidden Surprise technique, gift set packaging, selling strategies, the seasonal calendar, and your first-week plan with printable worksheets.

\$7.99 instant download

[Get the Full Guide →](#)

THE FULL ADVENTURE

Little Leaders LaunchPad Activity Book

The complete 88-page entrepreneurship curriculum with business plans, branding, marketing, money skills, and more.

\$24.99 on Amazon

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Parents: The full guide uses only kid-safe ingredients. The bath bomb recipe uses baking soda, citric acid (food-grade, available at grocery stores), cornstarch, and coconut oil — all non-toxic. The soap recipe uses melt-and-pour soap base which requires no lye and is completely safe for kids to handle. Microwave or stovetop melting should be supervised. We recommend parents assist with essential oil measuring (concentrated oils should be handled carefully) and review all ingredient labels for allergens before selling to customers.