



Start a Pet Waste Cleanup Service!

Not the most glamorous business. But the most CONSISTENT. Because dogs never stop pooping and owners never want to clean it up.

Ages 10 - 14

Best for: **THE HELPER** entrepreneur type

The "Nobody Wants to Do It" Business (That's Exactly Why It Pays) 💰

Let's address the elephant — or rather, the dog — in the room: yes, this business involves picking up poop. No, that's not glamorous. But here's what IS glamorous: getting paid \$10-\$15 per yard, every single week, by clients who will almost NEVER cancel because the one thing worse than paying someone to clean up after their dog is doing it themselves.

Professional pet waste removal is a real industry worth over \$400 million per year. Adult companies charge \$15-\$25 per visit. And most neighborhoods have ZERO kid competitors offering this service — because every other kid is trying to walk dogs or sell lemonade. That means if you're willing to do what others won't, you get to charge what others can't.

\$0-10

Startup cost

\$10-15

Per yard, per visit

\$200+

Monthly (5 weekly yards)

🔑 Why This Is Secretly One of the SMARTEST Businesses on This List

Most kid businesses require talent (art, cooking, coding) or depend on weather and seasons (lawn care, car wash, lemonade). Pet waste cleanup requires ONE thing: showing up. That's it. Dogs poop 365 days a year. Snow, rain, heat, holidays — it doesn't matter. The demand literally never stops. And because the work isn't "fun," there's almost zero competition. You're not fighting 10 other kids for the same clients. You're the ONLY kid offering this service in your entire neighborhood. That's a monopoly — and monopolies set their own prices.

Why Pet Owners Will Pay You Gladly

- ✓ \$0-\$10 startup — you need bags, a scooper or rake, and gloves. That's it.
- ✓ Guaranteed weekly recurring income — dogs don't take weeks off. Neither does your paycheck.
- ✓ Almost ZERO competition from other kid businesses — you own the market
- ✓ 10-15 minutes per yard — fast work, high hourly rate (\$40-\$60/hour effective rate!)
- ✓ No talent or special skill required — just reliability, gloves, and a strong stomach for the first week
- ✓ Clients are incredibly loyal — once someone finds a poop scooper they trust, they NEVER switch
- ✓ Pairs perfectly with dog walking and pet sitting — same clients, more services, more money
- ✓ Year-round income — no seasonal slowdowns like lawn care or car washing

💰 Let's Do the Math

Each yard takes 10-15 minutes. You charge \$10-\$15 per visit. That's an effective hourly rate of **\$40-\$60 per hour**. Five weekly clients = \$50-\$75/week = **\$200-\$300/month**. Ten clients = \$400-\$600/month. All year. Every month. For a business that costs \$10 to start and takes about 5 hours per week. Find me another business with those numbers and I'll eat a dog treat.

👁️ Sneak Peek: From the Full Guide

"The 'Invisible Service' is your biggest selling point. Most homeowners don't want to be home when you clean the yard — they want to come home and have it ALREADY DONE. Offer a service where you come on the same day every week, do the cleanup while they're at work or school, and text them 'All clean!' when you're done. They never see you work, they just enjoy a clean yard. This is called a 'set it and forget it' service and it's the reason clients never cancel — they literally don't have to think about it."

The Full Startup Guide Covers:

- ✓ Complete supply list (spoiler: it's SHORT and CHEAP)
- ✓ The proper cleanup technique — efficient, thorough, and sanitary
- ✓ Pricing by yard size, number of dogs, and visit frequency
- ✓ The "Invisible Service" model that makes clients never want to cancel
- ✓ How to pitch to dog owners (the exact words that overcome the awkwardness)
- ✓ Hygiene and safety protocols — gloves, handwashing, bag disposal, avoiding health risks
- ✓ Upselling to dog walking and pet sitting for the same clients
- ✓ The "After Service" text that builds trust and locks in repeat business
- ✓ First-week action plan + printable worksheets



This section is in the Full Startup Guide

[Unlock the Full Guide →](#)

Ready to Build the Business Nobody Else Will?



It's not pretty. But it's profitable, consistent, and competition-free. That's the trifecta.

NEXT STEP

Pet Waste Cleanup Complete Startup Guide

8 pages covering supplies, technique, pricing, the Invisible Service model, pitch scripts, hygiene protocols, upselling to pet care, and your first-week plan with printable worksheets.

\$5.99 instant download

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Parents: The full guide includes thorough hygiene and safety protocols. Kids should always wear gloves, wash hands immediately after each job, and dispose of waste bags in the client's outdoor trash bin (never bring waste home). The guide addresses proper bag tying, avoiding face-touching during cleanup, and the importance of handwashing and hand sanitizer. We recommend closed-toe shoes and old clothes designated for this work. Despite the nature of the job, this is one of the safest kid businesses — no equipment hazards, no traffic exposure, no chemical handling. The biggest "risk" is the ick factor, and most kids get over that within 2-3 jobs once they see the paycheck.